VIETNAM DAILY NEWS

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Market Analysis

1. Shares gain on strong buying force

Shares gained on Tuesday as strong buying forces brought an upswing on blue chips, lifting indices.

On the Ho Chi Minh Stock Exchange, the VN-Index gained 1.49 per cent, to close at 1,047.45 points.

Liquidity declined compared to the previous session with more than 1 billion shares worth VND13.2 trillion (US\$559 million) traded in the southern market.

The market breadth was positive with gainers outnumbering losers by 258-160. Another 80 closed flat.

The market bounced up after Monday's strong drop. Currently, the index is tending to accumulate in the 1,030-1,060 zone. In the next few sessions, the market might continue to accumulate in this zone until the cash flow appears and pushes the index up, according to BIDV Securities Co.

Blue chips led the market uptrend. Twenty-four out of the top 30 shares by market value and liquidity on the HoSE gained value.

The VN-30 Index, tracking the 30 biggest stocks on HoSE, rose 1.83 per cent to close at 1,056.43 points.

In the VN-30 basket, the biggest gainers included property giant Vinhomes (VHM), Vietinbank (CTG), Hoa Phat Group (HPG), Phat Dat Real Estate (PDR), SSI Securities Inc (SSI) and Sacombank (STB).

In the banking group, all stocks gained ground, fostered by strong buying force, with gainers including Military Bank (MBB), Techcombank (TCB), Vietcombank (VCB), Bank for Investment and Development of Viet Nam (BID), VietinBank (CTG), Viet Nam International Commercial JS Bank (VIB) and Saigon-Hanoi Commercial JS Bank (SHB), and Tien Phong Bank (TPB).

Securities stocks increased towards the end of the session. VN-Index's gain was significantly broadened as securities stocks climbed strongly, such as VNDirect Securities Corporation (VND), Saigon-Hanoi Securities JSC (SHS), Viet Capital Incorporation (VCI), Agribank Securities Corporation (AGR) and APG Securities Joint Stock Company (APG).

Energy stocks also performed positively with gainers such as Viet Nam National Petroleum Group (PLX), PetroVietnam Technical Services Corporation (PVS), PetroVietnam Drilling and Well Services Corporation (PVD) and Drilling Mud Joint Stock Corporation (PVC).

On the Ha Noi Stock Exchange, the HNX-Index rose 1.45 per cent to close at 213.59 points.

Trading value on the northern exchange reached VND1.4 trillion, with trading volume of 95.5 million shares.

Macro & Policies

2. New securities accounts lowest in 21 months

Of the estimate, individual investors opened 88,334 new accounts and institutional investors opened 145 new accounts. This was the lowest number of new accounts opened by domestic investors since February 2021 and the sixth consecutive month of decline.

As of the end of November, the number of individual investor accounts in the country exceeded 6.74 million, or about 6.7% of the population. In the first 11 months of this year, domestic individual investors have opened nearly 2.5 million new accounts, far exceeding the figures of all four years of 2018, 2019, 2020 and 2021 combined.

Although the number of new accounts opened by domestic investors continued to decline, market liquidity showed signs of recovery. According to statistics, the average match order value on HoSE in November was 9.85 trillion VND, a slight increase of nearly 6% compared to the previous month. The excitement continued to be maintained until the early days of December, with the matching value sometimes reaching the billion-dollar threshold.

The market continuously plummeted to a 2-year low in mid-November, causing the valuation of a series of blue-chips stocks to become incredibly cheap, which partly stimulated bottom-fishing demand. The cash flow massively poured into the market, especially from foreign investors, which is a significant driving force for Vietnamese stocks to rebound in November. Last month, foreign investors net bought nearly 16 trillion VND via order matching channel on HoSE, a record number. The trend was still maintained in the early days of December when foreign investors continued to net buy nearly 6.4 trillion VND.

In November, foreign investors opened 216 new accounts, up 24% from the previous month. This is the second month in a row that the number of new accounts opened by foreign investors has increased. In terms of structure, individual investors opened 199 new accounts while institutional investors opened 17 new accounts in November. As of November 30, 2022, foreign investors had a total of 42,458 accounts.

Nguyen Duy Anh, head of Portfolio Management, Vietcombank Fund Management Company, said that it is impossible to expect that cash flow can return as strong as in the past 6 months to 1 year because during this period the deposit interest rates at banks have increased significantly compared to the previous period.

Huynh Minh Tuan, founder of FIDT Joint Stock Company, a securities expert, said the Government as well as businesses should work together to solve inadequacies such as bonds and real estate bonds to create confidence in the market.

Businesses must improve their financial management and pay more attention to the complete and timely disclosure of information to investors, thereby building confidence among investors.

3. Local airlines to add seats for upcoming Tet holiday

The Vietnam Airlines Group, including Vietnam Airlines, Pacific Airlines and VASCO, has announced its plan to add 224,000 seats, or 1,500 flights, for Tet, the local media reported.

The air tickets will be put on sale on the busiest routes from Hanoi, Danang and HCMC to Haiphong, Vinh, Thanh Hoa, Hue and Quang Nam.

In mid-August, the Vietnam Airlines Group announced that it would offer millions of domestic and international air tickets during Tet.

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Bamboo Airways has also announced the carrier will raise the number of seats for Tet by 15%, offering one million tickets on domestic and international flights during the national holiday.

As for domestic routes, Bamboo Airways will offer more seats on flights linking major cities such as Hanoi, HCMC, Danang, Haiphong and Can Tho with other provinces, including Nghe An, Thanh Hoa, Quang Binh, Quang Nam, Khanh Hoa, Binh Dinh, Lam Dong and Kien Giang. The carrier will also increase the number of seats on international flights to Germany, England, Australia, Japan, South Korea, Taiwan, Singapore and Thailand.

Besides, the airline will add more flights at night and in the early morning on the routes between HCMC and Hanoi, Haiphong, Vinh, Thanh Hoa and Quang Binh to meet the surging travel demand before and during Tet, the nation's biggest and longest holiday.

4. Nine new airports proposed by aviation authority

The proposed airports are in Ha Giang, Yen Bai, Tuyen Quang, Ha Tinh, Kon Tum, Quang Ngai, Khanh Hoa, Dak Nong and Tay Ninh provinces.

The proposal was raised after the CAA spent a month working directly with ten provinces on the proposal of developing airports in these provinces. One proposal for an airport in Moc Chau in Son La province was eliminated because of the unfavourable weather conditions.

CAA urged localities to set up feasibility reports and capital-raising plans for building the airports, adding that the State budget would not provide capital for developing these airports.

According to the airport planning which the Ministry of Transport submitted to the Government, there will be 28 airports across the country by 2030 and 31 by 2050.

The transport ministry raised six standards for airport development, including cargo transportation demand, socio-economic development demand, national defence and security, emergency and relief response, natural condition and approach distance.

Pham Huu Son, General Director of TEDI, which was providing consultancy to airport planning, said that these standards aimed to prevent the waste of resources and served as the base for private investors to quantify the efficiency when investing in airport development following public-private partnerships.

Priority should be given to remote areas and islands or localities with large potential for tourism development, Son said.

He added that as the economy was developing rapidly, airport planning needed to be flexible and open to allow localities to actively call for investment in developing the infrastructure system.

Currently, there are 22 airports in Vietnam, including 12 international and ten domestic ones. A new international airport, Long Thanh, is under construction.

5. HCMC's foreign trade exceeds US\$100 billion in Jan-Nov

The gross regional domestic product of HCMC is expected to grow 9.03% over 2021, way above the target ranging between 6% to 6.5%.

The city's trade performance has significantly outpaced that of other provinces and cities, with a total of US\$23 billion more than the second-ranked

Bac Ninh Province and US\$47 billion more than the third-ranked Binh Duong Province.

Between January and November, the city's total foreign trade hit US\$673.7 billion nationwide, rising by 11.8% year-on-year.

During the period, many cities and provinces saw positive results, namely Thai Nguyen, Phu Tho, Haiphong, Bac Giang, Vinh Phuc, Dong Nai, Tay Ninh and Long An, among others. Given the growth rate of US\$61 billion per month, Vietnam is going to reach a record high of US\$700 billion in trade in mid-December, according to the department.

6. Hanoi strives for GRDP per capita of over 6,300 USD in 2023

It is one of the targets set under a Resolution on the city's socio-economic development plan in 2023, which has recently been approved by the People's Council of Hanoi.

The resolution, setting 22 targets and 10 main groups of tasks in 2023, was approved at the 10th session of the 16-tenure People's Council of Hanoi on December 10.

Under the resolution, the growth rate of GRDP is planned to increase by about 7% in 2023.

The resolution also aims for the growth rate of total export turnover to increase by 6%; the consumer price index will be below 4.5%; the number of public schools meeting national standards will increase by 81; and the unemployment rate in urban areas will be less than 4% in 2023.

The overall goal of the plan is to maintain stability and ensure major balances of the economy, control inflation, and promote growth; continue to restructure the capital city's economy; consolidate and develop new growth engines; as well as improve the internal capacity, resilience and adaptability of the capital's economy.

The plan aims to focus on comprehensive and synchronous development of the fields of culture and education; effectively control diseases; ensure social security as well as improve people's material and spiritual life.

Besides, it will enhance the development of digital infrastructure, science and technology activities, innovation, creativity and start-ups; strictly manage and effectively use land and resources, protect the environment, and actively respond to climate change; continue administrative reform, rearrange the apparatus, tighten discipline as well as raise the responsibility of the head.

It will strengthen the application of information technology in State management, build digital government, improve the ranking of indicators such as the Provincial Competitiveness Index (PCI), Public Administration Reform Index (PAR Index), Public Administration Performance Index (PAPI), and Satisfaction Index of Public Administrative Services (SIPAS); step up the fight against corruption, negativity and wastefulness; ensure national defence, local military and social order and safety.

Chairman of the municipal People's Committee Tran Sy Thanh, said it is forecast that next year will continue to be a complicated and unpredictable year in terms of politics, security, economy and society.

Therefore, in order to fulfil the targets, the committee will drastically renew the direction and administration on the principle of strictly abiding by the provisions of the law and the working regulations of the Government; improve the effectiveness of the political system from the city to the grassroots in the direction of serving people and businesses, thoroughly overcome current shortcomings, he said.

It will also foster digital transformation of State management activities from traditional methods to information technology application, develop digital infrastructure to serve online public administrative services; establish the model of "Digital Government - Digital Citizen" to drastically stimulate the investment environment, he said. Moreover, perfecting institutions, policies and long-term development orientation of the city will be also enhanced, he said.

It will also boost the coordination and supervision between the committee and the Standing Committee of the People's Council, the City's National Assembly Delegation, the city's Fatherland Front Committee and relevant agencies to achieve the targets, he said.

According to the report of the capital People's Committee, despite many difficulties in this year, the city's GRDP recovered strongly, with the following quarter seeing higher growth than the previous quarter. GRDP increased by 9.69% in the first nine months of this year - the highest in recent years; and the whole year's GRDP is expected to expand 8.89%.

Total State budget revenue of the city this year is over 332.9 trillion VND (14 billion USD), reaching 106.8% of the plan, about 2.7% higher than in 2021.

Total local budget expenditure of the city this year is estimated to be 100.5 trillion VND (4.25 billion USD), reaching 94.1% of the assigned target.

7. Dutch firms plan to invest in shipbuilding and logistics projects

In a meeting between Prime Minister Pham Minh Chinh and Dutch businesses organised on December 11, leaders from the Boskalis group – the world's leading marine and logistics firm – said that the group can provide policy consultation to Vietnam on setting up a legal framework for sustainable sand exploitation at sea.

Meanwhile, Arnout Damen, executive director of Damen Shipyards Gorinchem, said it plans to invest \$100 million more in shipbuilding in Vietnam and wants to help the country develop a green transport network.

This is not the first time that Damen has expressed its interest in the shipbuilding sector in Vietnam. It initially built up its presence in the nation by subcontracting to yards in the northern port city of Haiphong.

It has established a joint venture owned by Damen Shipyards (70 per cent) and Song Cam Shipyard (30 per cent) – a subsidiary of Shipbuilding Industry Group Vietnam. The joint venture will operate the shipyard for 40 years.

PM Chinh said that Vietnam has the potential for developing shipbuilding and marine logistics thanks to its coastline that stretches for more than 3,260km. Vietnam hopes to cooperate with the Netherlands in seaport building, aiming to turn the country into an international hub for logistics and transhipments.

Thanks to its coastline, Vietnam is prioritising the development of logistics and many localities have boosted the construction or upgrade of ports, airports, and human resource training. However, it still faces many difficulties in terms of capital, experience, technology, and technical capacity.

The Netherlands is Europe's transit gateway and a worldwide leader in the field of logistics. It has hundreds of years of sea freight experience and is responsible for the application of many breakthrough technologies during the Fourth Industrial Revolution.

Corporate News

8. VIC: VinFast delivers nearly 600 EVs in November

↓ -2.38%

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The company, a member of private conglomerate Vingroup, is planning the delivery of thousands of units of the two models for pre-order customers when the supply chain is stable and production is no longer interrupted, as well as the first VF 9 ones at the beginning of the first quarter next year.

On December 10, VinFast officially received orders for its VF 5 Plus model, with a total of 3,293 orders

made in the first nine hours. Customers may receive the first cars in April 2023.

On November 25, it exported the first batch of 999 EVs of VF8 model to the US market. They are scheduled to arrive in California in the next few days and be handed over to the first consumers by the end of this year.

9. LPB: LPB receives a certificate for bond public offering

↑ 0.37%

Lien Viet Post Joint Stock Commercial Bank received Certificate No.344/GCN-UBCK dated December 09, 2022 from the State Securities Commission of Vietnam allowing the Company to issue bonds to the public:

1. Listed firm: Lien Viet Post Joint Stock Commercial Bank

2. Securities type: non-convertible bond, unsecured and without warrant

3. Par value: VND100,000/bond

4. Total issue volume: 40,000,000 bonds; Of which:

- Phase 1: 19,500,000 bonds, including 17,000,000 bonds for 07 years and 2,500,000 bonds for 10 years;

- Phase 2: 15,000,000 bonds, including 13,000,000 bonds for 07 years and 2,000,000 bonds for 10 years;

- Phase 3: 5,500,000 bonds, including 5,000,000 bonds for 07 years and 500,000 bonds for 10 years.

5. Total issue value (based on par value): VND4,000,000,000,000

6. Distribution time: within 90 days from the effective date of the certificate.

7. Offering method: according to the Company's prospectus.

8. Advisory company: Saigon Hanoi Securities Joint Stock Company (SHS). **Research Team:**

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